



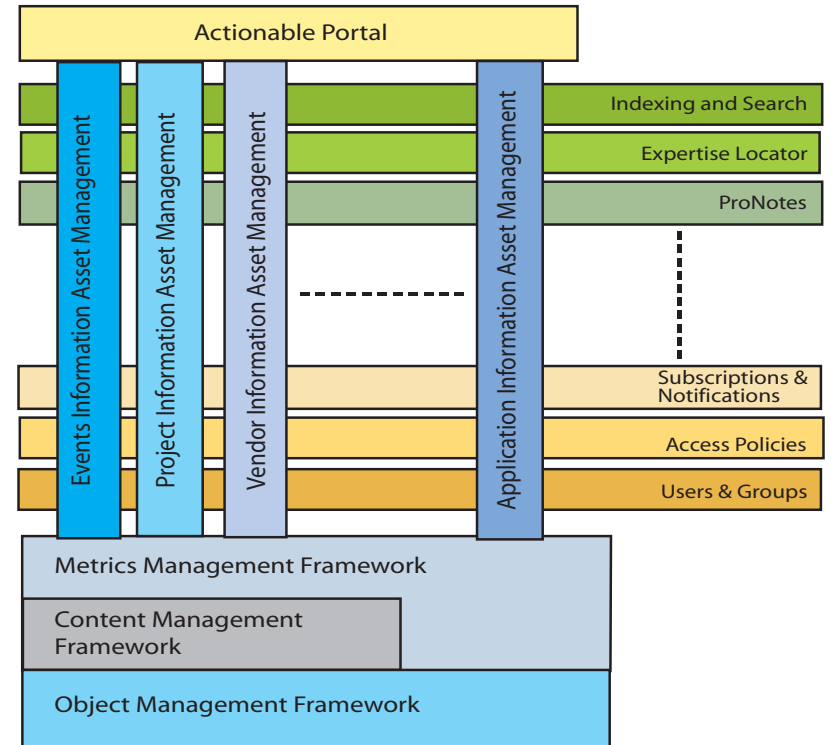
SOLUTIONS DEVELOPMENT FABRIC™

Salzer Technologies is a leader in offshore outsourcing. The company's Transparent Offshore Model™ (TOM) provides a service delivery framework based on collaboration, communication, and currency - backed by a tightly integrated team. The team works with the client in an integrated fashion interacting and communicating every step of the way with real-time visibility into all process layers. TOM goes beyond the simple replication of onshore activities and **Salzer Technologies** has raised the bar for offshore services.

Cost-Effective Solutions to Meet Business Needs

The foundation of the Transparent Offshore Model is the Solutions Development Fabric (SDF) - an assembly-unit platform where business applications are tailor-made in a faster and less expensive way to meet business objectives. Instead of having to choose between building from scratch or buying an off-the-shelf product that is very costly, clients can choose to build an application from pre-developed, tested, and proven components. Once the application model is complete, Salzer Technologies applies quality assurance and customization processes to match it to client business requirements.

Consistently delivering high-quality technology solutions on time and on budget are challenging for any business. SDF addresses these problems with a sound and tested framework that provides the people and process guidance based on proven practices - to help organizations solve business problems with business-driven technology solutions.



SDF Platform

SDF has all the tools to successfully deliver information technology solutions faster, requiring fewer people, and involving less risk, while enabling higher-quality results. This approach was formulated and evolved from lessons learned and best practices from experience of the Salzer Technologies team in numerous KM and BI projects over the years.



The Team

The Salzer Technologies development center is networked from the southeast coast of India to all Salzer offices in the U.S. and clients via robust and secure high-speed connectivity, VoIP, and a secure point-to-point VPN tunnel. This allows for 24/7 communications and ongoing technical support and consultation with project managers, business analysts and quality assurance specialists who have extensive experience in solutions development, application design and development, and software testing and maintenance.

From .NET to J2EE to web design, project management, configuration and quality management to release management, Salzer is equipped to handle any and all of these projects. From small businesses to the Fortune 1,000, Salzer Technologies has helped many clients - in a variety of industries - address their business needs with IT-enabled solutions.

Salzer Technologies is the Solution

Salzer Technologies is a global offshore outsourcing firm with offices in Chennai, India and in Northern Virginia in the U.S. The firm has successfully been providing knowledge management and business intelligence solutions to leading organizations since 2002. Clients range from Fortune 500

The Salzer methodology is driven by a **Transparent Offshore Model™** (TOM) that is based on collaboration, communication and currency. Salzer Technologies approaches projects from the point of view of **Information Worker Integration™** (IWI). They focus on developing solutions from the user's perspective, delivering information in the context of what information workers need to know - now. Salzer developers use a proprietary assembly-unit platform, called **Solutions Development Fabric™** (SDF), to create tailor-made business applications in a faster and less expensive way to meet business objectives. The **Adaptive Product Development Lifecycle™** brings products to market in a personalized manner, helping companies offer services designed to meet individual needs.

That's the Salzer way. Connecting resources through an optimal combination of people, tools, technology, methodology and process expertise - with the goal of satisfying client needs.



SDF Benefits

- Provides a flexible and scalable framework that can be adapted to meet the needs of any project - regardless of size or complexity - to plan, build, and deploy business-driven technology solutions
- Includes all the tools to successfully deliver information technology solutions faster, requiring fewer people, and involving less risk, while enabling higher-quality results
- Develops cost-effective solutions