



INFORMATION WORKER INTEGRATION™

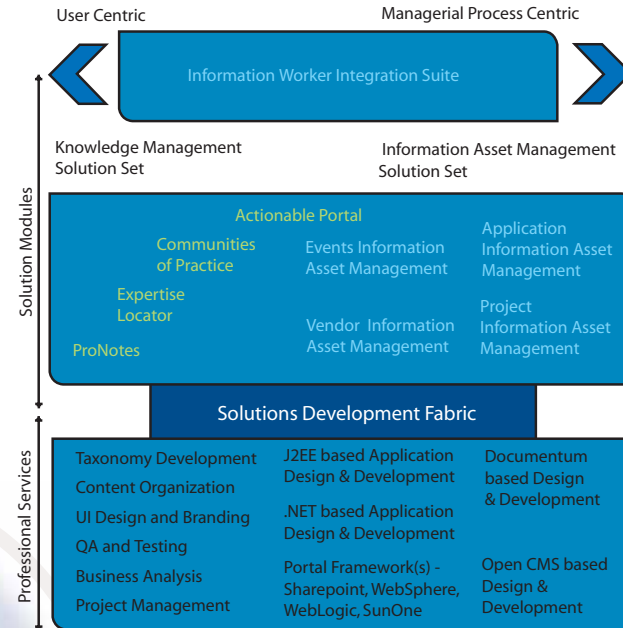
Salzer Technologies is a leader in offshore outsourcing. The company's Transparent Offshore Model™ (TOM) provides a service delivery framework based on collaboration, communication, and currency - backed by a tightly integrated team. The team works with the client in an integrated fashion interacting and communicating every step of the way with real-time visibility into all process layers. TOM goes beyond the simple replication of onshore activities and Salzer Technologies has raised the bar for offshore services

INFORMATION WORKER INTEGRATION™

INFORMATION WORKERS DRIVE BUSINESS

Information Worker Integration (IWI) is Salzer's answer to the Information Worker age. It is a go-to-market solution and point of view identifying how enterprise information projects should work. From the user's perspective, this process delivers information in the "context of what they need to know - now!" From a services perspective, IWI provides the right business analytics to bring the necessary intelligence and experiences of information workers together - independent of where, why and how the information was created. This allows actionable decisions to be made.

IWI focuses on closed loop automation decision making, intelligence gathering, planning and execution of actions, and the learning and continuous monitoring of outcomes. It allows for the delivery of technology-enabled business solutions with embedded analytics in the context of the Information Workers' work practices - both ad-hoc and repetitive - as well as the organization's managerial processes.



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THE TEAM

The Salzer Technologies development center is networked from the southeast coast of India to all Salzer offices in the U.S. and clients via robust and secure high-speed connectivity, VoIP, and a secure point-to-point VPN tunnel. This allows for 24/7 communications and ongoing technical support and consultation with project managers, business analysts and quality assurance specialists who have extensive experience in solutions development, application design and development, and software testing and maintenance.

From .NET to J2EE to web design, project management, configuration and quality management to release management, Salzer is equipped to handle any and all of these projects. From small businesses to global enterprises, Salzer Technologies has helped many clients - in a variety of industries - address their business needs with IT-enabled solutions that are focused on Information Workers.

IWI BENEFITS

- Collaborate and communicate more effectively
- Manage ad-hoc processes
- Leverage corporate information assets

SALZER TECHNOLOGIES IS THE SOLUTION

Salzer Technologies is a global offshore outsourcing firm with offices in Chennai, India and in Northern Virginia in the U.S. The firm has successfully been providing knowledge management and business intelligence solutions to leading organizations since 2002. Clients range from Fortune 500 companies to small, emerging technology firms in a variety of industries to government entities.

The Salzer methodology is driven by a **Transparent Offshore Model™** (TOM) that is based on collaboration, communication and currency. Salzer Technologies approaches projects from the point of view of **Information Worker Integration™** (IWI). They focus on developing solutions from the user's perspective, delivering information in the context of what information workers need to know—now. Salzer developers use a proprietary assembly-unit platform, called **Solutions Development Fabric™** (SDF), to create tailor-made business applications in a faster and less expensive way to meet business objectives. The **Adaptive Product Development Lifecycle™** brings products to market in a personalized manner, helping companies offer services designed to meet individual needs.

That's the Salzer way. Connecting resources through an optimal combination of people, tools, technology, methodology and process expertise—with the goal of satisfying client needs.

To learn more, please contact Salzer Technologies at +1.571.217.0862. Or visit www.salzertechnologies.com.

